





The disclaimer

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What we'll discuss



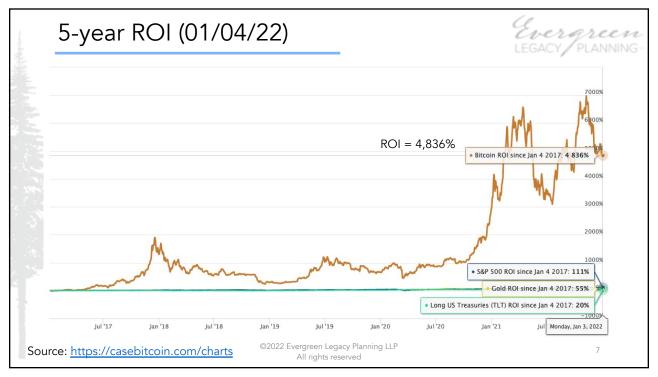
- Macro trends in crypto
- The "practical fragility" of digital wealth (and what to do about it)
- Special tax issues with crypto: what's known, and what isn't known
- The legislative & regulatory landscape
- Key strategy overviews
- Trust design considerations & drafting ideas

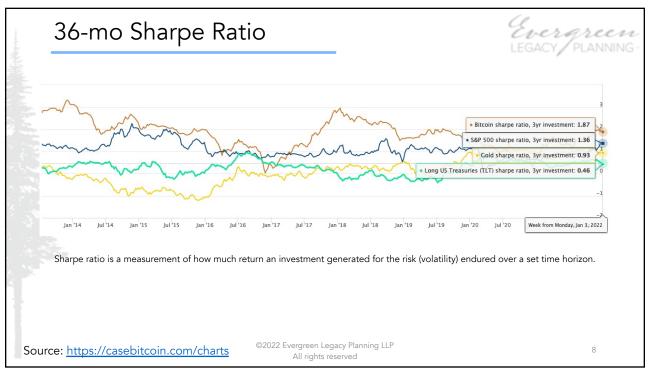


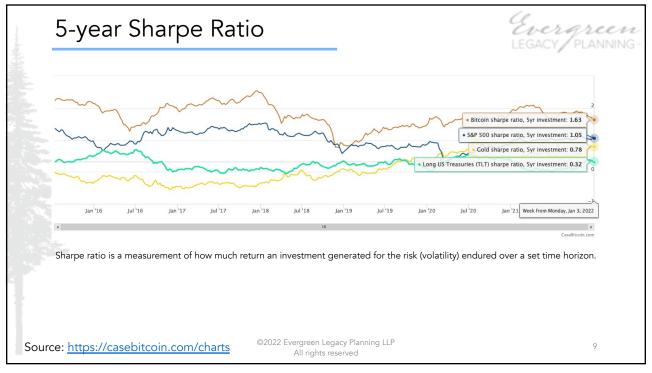
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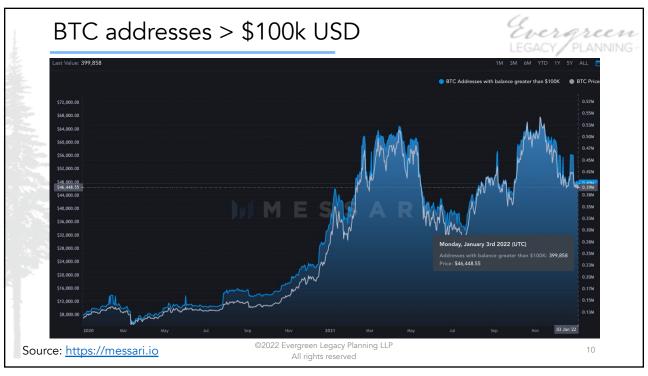
	Bitcoin & Tra	aditional Asset	s ROI (vs U	SD)	Evergreen LEGACY/PLANNING
		Bitcoin	Gold	S&P 500	
	1 year:	+41%	-6%	+28%	
	2 year:	+526%	+16%	+48%	
	3 year:	+1,110%	+41%	+88%	
	4 year:	+171%	+37%	+75%	
	5 year:	+4,749%	+55%	+111%	
	6 year:	+10,592%	+65%	+139%	
	7 year:	+16,922%	+49%	+138%	
	8 year:	+4,959%	+47%	+161%	
	9 year:	+341,624%	+10%	+227%	
	10 year:	+681,797%	+12%	+274%	
	What is it: This shows				
	outperformance vs other	th the historical bitcoin price er assets here as well. Bitco s, yield extreme outperforma BTC.	oin's relatively small s	ize, plus	
Source: https://ca	5				

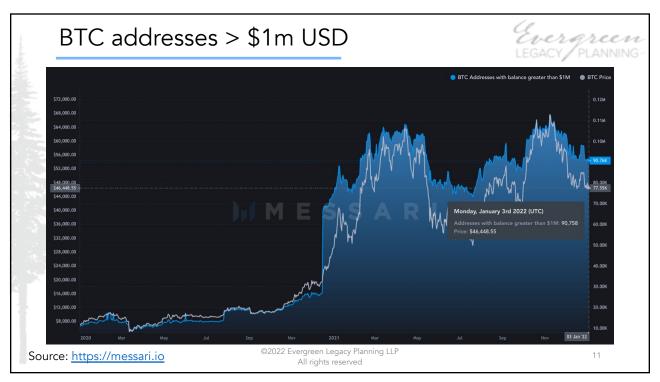


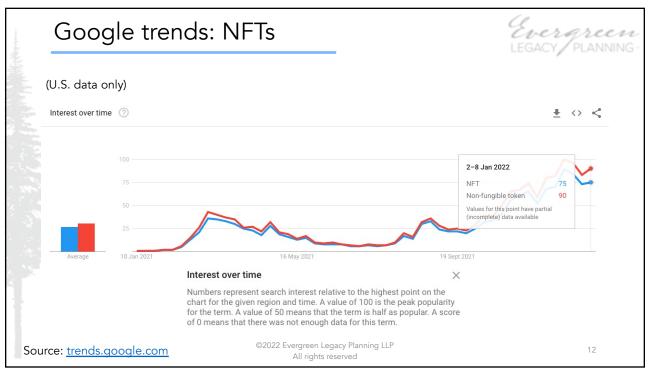


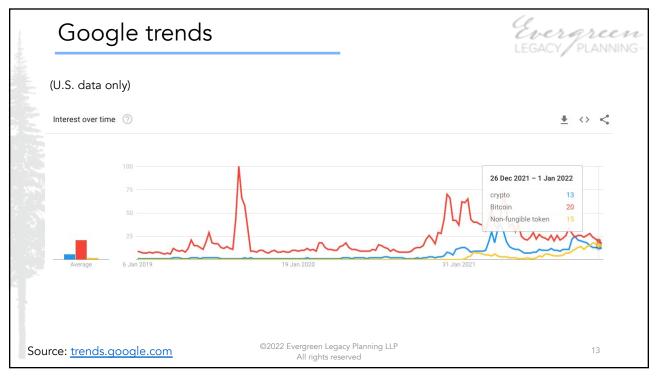












Increasing paths to exposure • (Innumerable) exchanges • NFT marketplaces • Venmo, Paypal, Cash apps • Hedge/venture funds • Publicly-traded mining companies • Energy companies • Chip manufacturers • Public funds • Companies with cryptoasset treasuries ...all leading to increased interest, adoption, and direct token acquisition



"Practical fragility" for HODLers

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Being your own bank...

CORE TO THE CRYPTO ETHOS:

- Financial self-sovereignty; censorship-proof money
- <u>DISINTERMEDIATION</u> is core to the crypto ethos:

"Banking the un-banked" and "<u>un-banking</u> the banks"

- Trusting <u>DECENTRALIZATION</u> is a key value
 - Reducing counterparty risk & preventing single points of failure





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...makes **YOU** the single point of failure

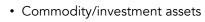
- Lost private keys = lost assets. Probably forever
- Decentralized nature of crypto prevents a single solution
- Different types of <u>assets</u> require different wallet solutions
- Different types of wallets require different management & succession solutions

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Oversimplified survey of cryptoscape

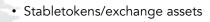














• DeFi leverage assets



• Non-fungible tokens (NFTs)





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NFT marketplaces... • https://nftplazas.com/nft-marketplaces/ • https://opensea.io/ • https://ftx_us/nfts • https://crypto.com/nft • https://marketplace.axieinfo_uv.com/ • https://decrypt.co/80595/best_ufarmarketplaces

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So... Where's the "wealth"?



- Ownership, not just licensing rights
- Trading market volatility
- Compensation
- "Surprise money": hard forks & air drops
- DeFi income: lending, staking, yield farming
- Royalties and "use" income (including NFTs)



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Managing private keys

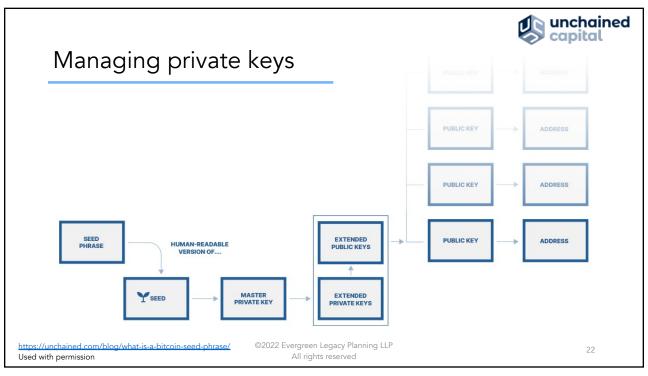


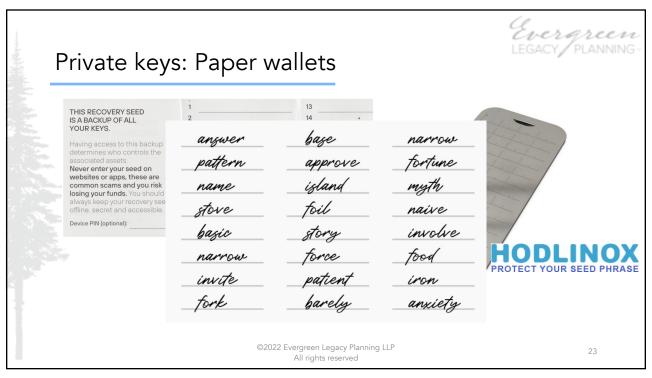
- Generally a 12- to 24-word "seed phrase"
- The seed phrase can be entered into any compatible wallet signature device to recover cryptoassets associated with the private key
- The private key (via the seed phrase) can create nearly infinite unique public addresses
- Developed from "BIP39;" uses human-readable words that when combined in a BIP39-compatible wallet, converts into binary code
- That binary code is the private key to the associated value stored on the blockchain (the "token")

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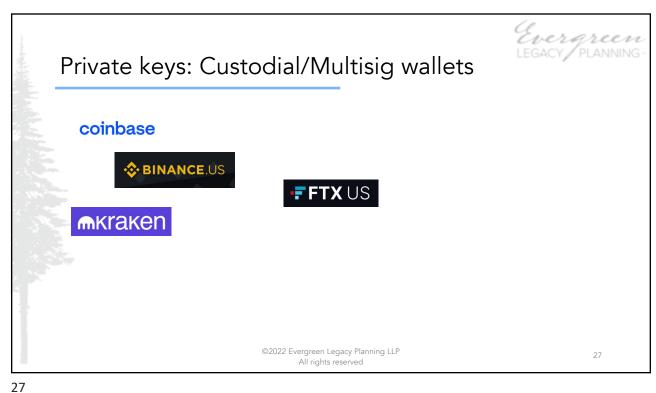












Managing private keys

- Never ever (EVER. EVER. EVER.) enter private keys into:
 - Computer file
 - Estate planning documents
 - · Your phone
 - A website
 - A PowerPoint presentation

...Or anything else that can become public, get hacked, or is otherwise vulnerable

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Funding crypto



- **Property Assignment:** describe cryptoassets to be transferred with as much specificity (by category/classification/activity) as possible:
 - Tangible personal property:
 - Computers, computer hard drives and peripheral accessories, gaming consoles, mobile phones, smart tablets, cryptoasset wallets, cryptographic signature devices...
 - Intangible personal property:
 - Cryptographic assets (specifically including both fungible and nonfungible cryptographic tokens), vested staking rewards, cryptoasset wallets, vaults, and digital asset trading accounts...

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- The governing instrument (Will, Trust, Property Power of Attorney):
 - Waiver (or at least extensive modification) of applicable prudent investor rule:

Section 2.05 Powers Regarding Cryptoassets and Virtual Currencies

Notwithstanding the inherent volatility and uncertainty of the value or security of cryptoassets, the Trustee is expressly authorized to manage, purchase, acquire, trade, sell, transact with, or exchange cryptoassets, virtual currencies, blockchain tokens, or other digital assets that have monetary value.

The Trustee, in the Trustee's sole and absolute discretion, may retain the services of an experienced cryptoasset advisor specifically for the purpose of managing trust investments in cryptoassets, virtual currencies, or similar digital assets. We request, but do not require, that the Trustee consult an experienced advisor in developing and periodically reviewing the Trustee's practices in managing the trust's cryptoassets and private key management strategies. The Trustee may expend trust assets for the purpose of retaining consultants and advisors to assist the Trustee in administering any interests the trust holds in cryptoassets.

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- Following subsections:
 - Waive duty to diversify cryptoasset holdings (This is where I waive PIR and duty to diversify as to cryptoassets). Reinforced under provision concerning "Retention and Abandonment of Trust Property
 - Waive duty to segregate cryptoasset holdings if multiple subtrusts hold digital assets that are compatible for storage in a single wallet/vault
 - Set a standard for trustee to establish security protocols; provide date-adjusting threshold above which trustee must establish custodial or multisig vault. (Very much client/fact specific)
 - Authorize other cryptoasset activities (if appropriate for client):
 - E.g., staking, lending, other yield-generating activities
 - Guidance concerning obtaining waivers from beneficiaries regarding cryptoasset-related activities

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- Supporting documents:
 - Understand & document how they're holding private key custody now cold storage, warm (software-based) storage, "hot" storage (i.e., on an exchange)
 - Help them develop a private key succession plan that they are comfortable with.
- If they're holding digital assets with a custodian, we work with the custodian to provide the information they need to recognize the settlor's transfer to the trust. If they have a self-managed multisig vault (e.g., Unchained Capital, Casa, Electrum...) we ask the client to allow us to document who their key signatories are so the trustee has a starting point to actually finding and getting access to the crypto when the settlor becomes incapacitated or dies.
- <u>Understand:</u> crypto holders move their assets around on a fairly regular basis, so this needs to be updated at least annually.

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Additional trust design considerations

- Jurisdictional issues:
 - Restatement Second vs. Restatement Third (& UTC)
 - Crypto-specific statutes?
 - Crypto-savvy fiduciaries?
 - · Robust directed trust framework?
 - (Hint: use Wyoming directly, or through resitusing
- Clear preamble expressing settlor's intent
 - ...including statement authorizing crypto as investment class

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Other planning issues

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- How important is crypto to the client's plan? (Significantly impacts selection of fiduciaries)
- Fragmenting fiduciary responsibility
 - Administrative/principal trustee
 - Investment trustee/trust advisor, etc.
 - Oversees all, or maybe just SOME investments
 - Cryptoasset investment advisor?

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Final notes on "the basics"

- Crypto moves very fast. New asset types, new wallet solutions, new trading platforms, new deFi accounts, new tokens & token types, new revenue/loss "opportunities"...
- <u>Even long-term HODLers</u> move assets around on a fairly regular basis, so crypto-related planning must be reviewed & updated at least annually.

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Planning priorities

Tailoring focus by clients' needs

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Modest hodlings / active trader

- Focus on reliable "bread crumbs"
- · Securing key material
- Reducing variables (if possible)
- Advice on tracking trades & tax compliance
- Incorporate appropriate language based on client priorities
 - Documenting intent / purpose statement for crypto (IPS / thesis)
- Identifying and grooming fiduciaries
- Facilitating dialogue between client and heirs

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HNW estate; ~\$2,500,000 in crypto



- Bread crumbs are likely not sufficient
- Consider multisig solution
 - MPC ≠ Multisig <u>understand the difference</u>
- Institutional custodian?
- Dedicated trust or other entity likely appropriate
 - Purpose-built revocable or irrevocable trust
 - Purpose-built LLC (held by RLT or IRT)
 - Irrevocable Grantor or Non-Grantor Trust?
 - IRT may be complete or incomplete
- All other priorities of modest estate apply

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HNW estate; >\$5,000,000 in crypto

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- Multisig solution definitely required
- Institutional custodian likely

Pros:

- + More reliable, tailored multisig
- + Easy access to trading, lending, borrowing, other activities
- + Professional support for sophisticated structures

Cons:

- Cost
- Counterparty risk
- Potential delays in trades, settlement

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HNW estate; >\$5,000,000 in crypto



- Dedicated planning required
 - Purpose-built trust (probably irrevocable)
 - Complete or Incomplete
 - Grantor or Non-Grantor
 - Purpose-built LLC (held by RLT or IRT)
- Advanced planning for capital gains, gift, or estate tax likely
- All other priorities apply

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IRS Notice 2014-21



- Application limited to "convertible virtual currency"
 - "Virtual currency that has an equivalent value in real currency, or that acts as a substitute for real currency."
 - Specifically references bitcoin; likely applies to most other commodity/investment cryptoassets that substitute for conventional currencies
 - Likely irrelevant for USD-pegged stabletokens (1 token = \$1 USD)
 - Application to DeFi tokens?
 - Application to NFTs?
- Generally taxed as "property"
 - Income when received (in USD terms)
 - Capital assets when traded/sold (short- and long-term holding periods apply)
 - (Assuming owner isn't an exchange or other commercial distributor of crypto)

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IRS Notice 2014-21

Justice Department's interpretation:

- "...virtual currencies that can be converted into traditional currency are <u>property</u> for tax purposes."
- "...receipt of virtual currency as payment for goods or services is treated as income"
- "...a taxpayer can have a <u>gain or loss on the sale or exchange</u> of a virtual currency, depending on the taxpayer's cost to purchase the virtual currency (that is, the taxpayer's tax basis)."

https://www.justice.gov/opa/pr/court-authorizes-service-john-doe-summons-seeking-identities-us-taxpayers-who-have-used-0

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Rev. Rul. 2019-24

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- Cryptoasset created in a hard fork not airdropped or otherwise transferred into a wallet the holder controls does not constitute income.
 - No "accession to wealth," no "income
- Cryptoasset from hard fork actually airdropped or otherwise transferred to a wallet the holder controls DOES constitute income. (This is accession to wealth.)
 - Income received when holder obtains dominion & control...
 - · Recorded on blockchain, and
 - Holder has ability to dispose of crypto
- Even if the holder **DOESN'T WANT IT**

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Treasury sharpening its focus

- Coinbase "John Doe" summons (2016)
 - Forced Coinbase to provide information on 13,000 account holders with >\$20,000 in transactions
 - >1,000 amended returns
 - >\$25,000,000 in additional taxes, notices, and settlements from taxpayers
- Cryptoasset activity question added to 1040 (2019). Moved to middle of page 1 (2020)

"At any time during 2020, did you receive, sell, send, exchange, or otherwise acquire any financial interest in any virtual currency?"

- Kraken & Poloniex summonses issued (2021)
- IRS "Operation Hidden Treasure" (2021)
 - Partnership between IRS civil Office of Fraud Enforcement & criminal investigation unit
 - https://www.jdsupra.com/legalnews/operation-hidden-treasure-is-not-a-1049822/
 - https://tax.thomsonreuters.com/blog/irs-launches-operation-hidden-treasure-and-the-implications-for-cpas/

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Tax planning considerations

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- Income when received in exchange for goods & services
- Treated as capital asset / property for capital gains tax purposes
- Constituting "ownership" by tax-favored structure
 - Severing dominion & control what is required?
- Advanced strategy options
 - Completed gift trusts (gift & estate tax planning)
 - Irrevocable Non-Grantor Trusts
 - Charitable trusts

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Crypto-friendly strategies?

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Pending Tax Proposals



- Tax rate increases:
 - Ordinary income tax: 37% → 39.6%
 Capital gains tax rate: 20% → 25%
 - +3% surtax:
 - Individuals: MAGI > \$5,000,000
 - Married filing separately: MAGI > \$2,500,000
 - Trusts/estates: MAGI > **\$100,000**
- QSBS capital gains tax exclusion limited to 50% of the gain for:
 - Individuals with AGI > \$400,000
 - All trusts/estates (regardless of AGI)

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Tax-favored strategies (for now)

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- Split-interest trusts (charitable and non-charitable)
 - GRATs (& GRAT+HEETs)
 - CLATs
 - "Flip" CRUTs
- Leveraged sales to irrevocable grantor trusts
- Irrevocable Non-Grantor trusts ("WINGs")
 - Incomplete or complete gifts

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Crypto + philanthropy?



- Gain harvesting: Unlimited CASH contributions in 2021
- Donor-Advised Funds
- Crypto-friendly public charities
- Grantor CLATs
- CRUTs
- Private Foundations

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How "split-interest" trusts work

GRATs, CLATs, CRUTs...

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"Splitting the interest"



- Grantor creates an irrevocable trust that creates a "lead" interest and a "remainder" interest
- Lead interest typically a fixed annuity payment or percentage of trust value (recalculated annually)
- Lead beneficiaries:
 - GRATs: the settlor ("Grantor")
 - CRTs: the settlor &/or others*
 - CLATs: one or more charities

*distributions to others will be a taxable gift

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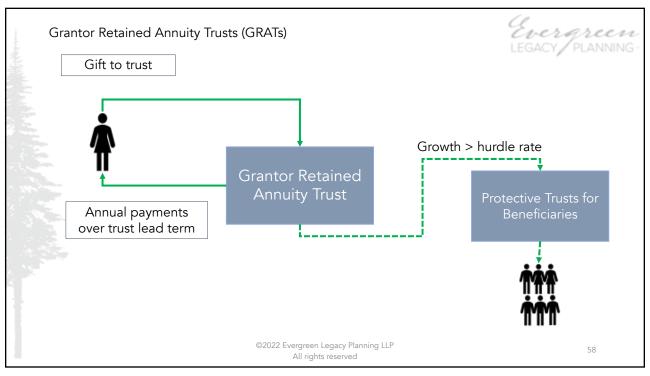
"Splitting the interest"

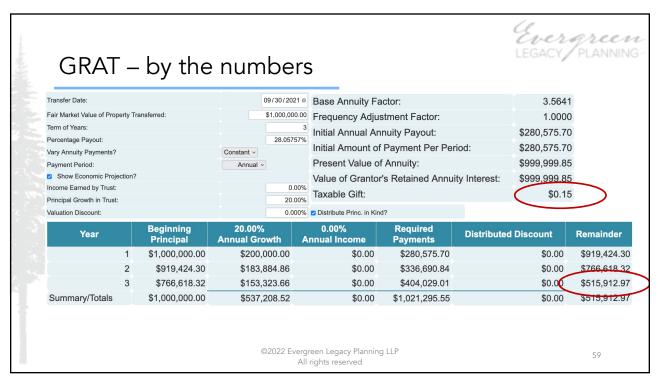
- Evergreen LEGACY/PLANNING-
- Structure & duration of lead interest determines tax outcomes
- Remainder interest passes to charity or to non-charitable beneficiaries
- Value of remainder interest may create either charitable deduction or trigger taxable gift (depending on the beneficiaries)
- Interplay of trust design and monthly interest rates published by IRS ("§7520 rate") determines value of charitable deduction (charitable trusts) or value of taxable gift (non-charitable trusts)
- To the extent trust portfolio exceeds the §7520 "hurdle" rate, the excess is a tax-free gift to remainder beneficiaries

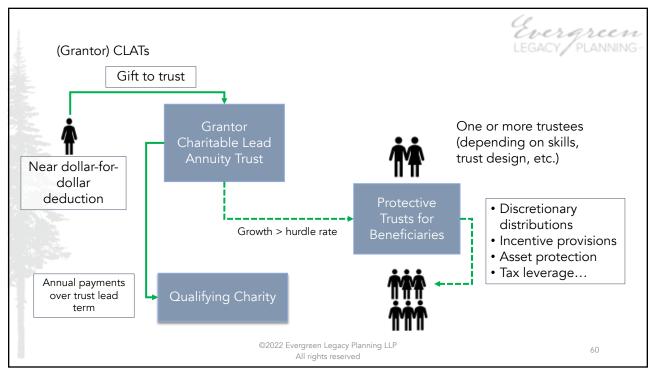
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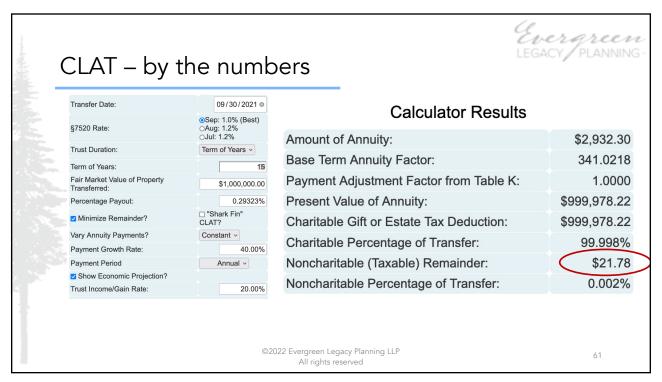
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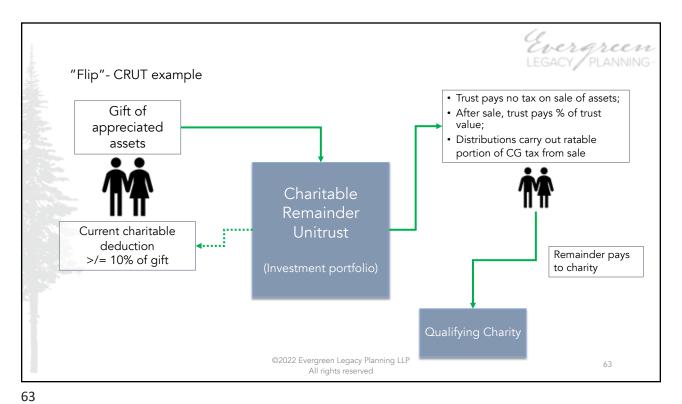


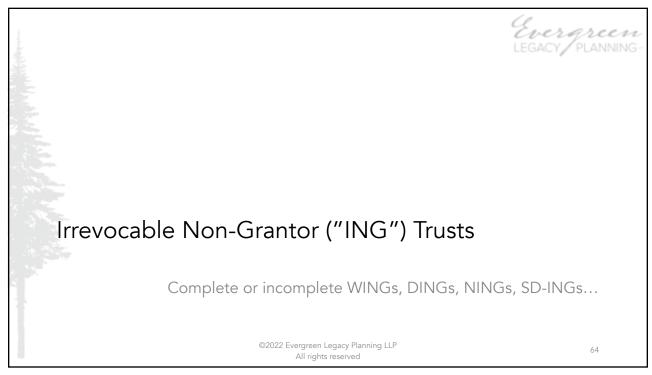






GR	GRAT – by the numbers							
	Year		Beginning Principal	20.00% Annual Income	Required Payments	Remainder		
		1	\$1,000,000.00	\$200,000.00	\$2,932.30	\$1,197,067.70		
		2	\$1,197,067.70	\$239,413.54	\$4,105.22	\$1,432,376.02		
		3	\$1,432,376.02	\$286,475.20	\$5,747.31	\$1,713,103.91		
		4	\$1,713,103.91	\$342,620.78	\$8,046.23	\$2,047,678.46		
		5	\$2,047,678.46	\$409,535.69	\$11,264.72	\$2,445,949.43		
		6	\$2,445,949.43	\$489,189.89	\$15,770.61	\$2,919,368.71		
		7	\$2,919,368.71	\$583,873.74	\$22,078.86	\$3,481,163.59		
		8	\$3,481,163.59	\$696,232.72	\$30,910.40	\$4,146,485.91		
		9	\$4,146,485.91	\$829,297.18	\$43,274.56	\$4,932,508.53		
		10	\$4,932,508.53	\$986,501.71	\$60,584.39	\$5,858,425.85		
		11	\$5,858,425.85	\$1,171,685.17	\$84,818.14	\$6,945,292.88		
		12	\$6,945,292.88	\$1,389,058.58	\$118,745.40	\$8,215,606.06		
		13	\$8,215,606.06	\$1,643,121.21	\$166,243.56	\$9,692,483.71		
		14	\$9,692,483.71	\$1,938,496.74	\$232,740.98	\$11,398,239.47		
		15	\$11,398,239.47	\$2,279,647.89	\$325,837.38	\$13,352,049.98		
Summary/Totals		\$1,000,000.00	\$13,485,150.04	\$1,133,100.06	\$13,352,049.98			
			_	een Legacy Planning LLP ights reserved		62		





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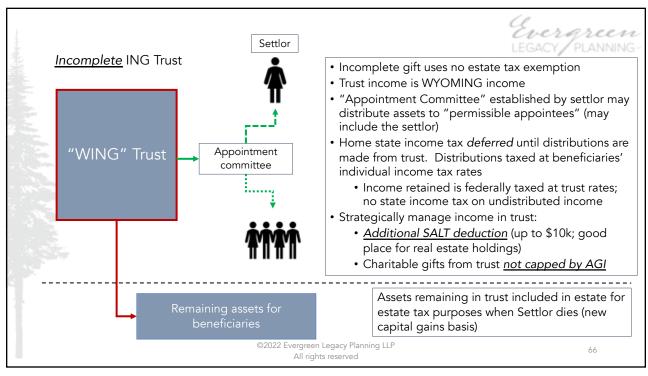
Irrevocable NON-Grantor Trusts

- Irrevocable Trust created in low (or zero) income tax jurisdiction
- Trust created as separate taxpayer for FEDERAL and state income tax purposes
 - NOTE: May shift income into HIGHER federal tax brackets
- Allows settlor (trust creator) in higher tax state to park assets in lower/zero income tax state
- Avoids state-level income tax on sales of appreciated assets
- Eligible for additional taxpayer benefits (e.g., SALT deductions)
- "Complete" or "incomplete" for federal transfer tax purposes
- + Attractive privacy & potential asset protection benefits

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About me



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Bespoke Service Company LLC is an advisory company serving family offices and private trust companies (PTCs), primarily serving crypto-affluent individuals and families. Within Bespoke Service Company, Matt frequently serves on clients' distribution, philanthropy, investment, audit oversight, and related committees within clients' PTCs and in certain cases, provides multisignature ("multi-sig")

private key management and other support for clients' cryptoasset holdings.

Evergreen Legacy Planning LLP is a law firm based in Evergreen, Colorado serving clients worldwide to design,

implement, and sustain estate planning strategies that address both the quantitative tax outcomes and

Matt has a special interest in helping clients plan for

effective management and succession of cryptoassets and other complex or unusual assets, as well as helping families preserve and protect wealth for future

qualitative, value-driven outcomes that are most

important to clients.

generations.

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Helpful resources

- Podcasts
 - · Wealth, Actually (Matt McClintock, guest)
 - Episode 91, August 24, 2021
 - Episode 66, October 2, 2020
 - What Bitcoin Did: Beginner's Guide to Bitcoin Part 1 (Andreas Antonopoulos)
 - What Bitcoin Did: Understanding Bitcoin Economics (Saifedean Ammous)
- **Books & Articles**
 - · Layered Money, by Nik Bhatia
 - The Internet of Money, by Andreas Antonopoulos
 - The Bullish Case for Bitcoin (Article), by Vijay Boyapati
 - Cryptoasset Inheritance Planning, by Pamela Morgan
 - The Bitcoin Standard, by Saifedean Ammous
 - Inventing Bitcoin, by Yan Pritzker
 - Bitcoin Clarity, by Kiara Bickers
 - The Sovereign Individual, by Davidson & Rees-Mogg (predicting "cybercurrency" 10 years before bitcoin!)

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Helpful resources



- Videos & Documentaries
 - Cryptopia: Cryptocurrencies, Web 3.0, Blockchains, Bitcoin
 - The Green Machine (Bitcoin & Energy Consumption)
 - Andreas Antonopoulos Introduction to Bitcoin: What is it and why does it matter?
 - Saifedean Ammous: "The Bitcoin Standard" (SALT Talks #127)
 - Michael Saylor interview on bitcoin as the perfect asset
 - What Blockchain Means (Caitlyn Long at the Mises Institute)
 - Banking on Bitcoin
 - Bitcoin: Beyond the Bubble
 - The Bitcoin Phenomenon (SQ1 TV)

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Helpful resources



- Info websites & newsletters
- <u>Unchained Capital</u> (bitcoin multisig vault provider)
 - <u>Unchained Capital blog</u> (excellent basic education)
- Understanding BIP39 mnemonic seeds:

https://github.com/bitcoin/bips/blob/master/bip-0039.mediawiki

- https://medium.com/coinmonks/mnemonic-generation-bip39-simply-explained-e9ac18db9477
 - <u>Hope.com</u>
 - BitcoinMagazine.com
 - Bitcoin Market Journal
 - Quantum Economics
 - Messari (financial market data; crypto-specific)
 - Glassnode (on-chain market analysis)
 - CaseBitcoin (bitcoin-specific macro data)

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Helpful resources



- Websites
 - https://unchained.com/blog/what-is-a-bitcoin-seed-phrase/
 - Bitcoin Market Journal
 - Casebitcoin (charts & data)
 - Messari.io (analysis & data)
 - Bitstamp.net (real-time market data)
 - Coin360 (broad cryptomarket price aggregator
 - Blocktivity (broad based blockchain activity tracker)
 - Bitcoincharts (financial & technical data for the Bitcoin network)
 - Glassnode (general cryptomarket data)
 - Blockt.com (blockchain news)
 - · Coindesk (blockchain news)

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Helpful resources



- Enforcement Actions
 - Kraken, Poloniex summonses issue
 - https://www.justice.gov/opa/pr/court-authorizes-service-john-doe-summons-seeking-identities-us-taxpayers-who-have-used-0
 - Operation Hidden Treasure
 - https://www.jdsupra.com/legalnews/operation-hidden-treasure-is-not-a-1049822/
 - https://tax.thomsonreuters.com/blog/irs-launches-operation-hidden-treasure-and-the-implications-for-cpas/

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